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The second edition of author Maraeus Vickers' The Ultimate Guide To Selling Art Online is a concise reference source for artists enabling creative entrepreneurs to maximize the expanding sales capabilities of the Internet. This edition details important exposure strategies, existing and emerging sales opportunities and valuable promotional outlets. Over 500 useful reference websites are provided referencing art marketing, website design, sales and promotion outlets. This Ultimate Art Guide stresses the importance and urgency of cultivating a vibrant social media presence via active postings and participation with content, social networking and weblog websites. These activities supplement an artist website with videos, feedback capabilities and resources to cultivate new and return buyers. The book stresses the importance of personalization and an artist's articulation of their creative vision. Practical advice and supplementary consulting sources are offered on every aspect of website design, effective promoting through media exposure, direct mail and the cultivation of a potential and existing client base to establish long-term sustainability. Concrete and instructive sales advice is provided on the most direct online sources available today for artists including online art galleries, eBay, Amazon and Etsy marketplace stores, auction houses, design industry outlets and barter exchanges. A chapter stresses alternative income sources including giclée reproductions and licensed art images. CONTENTS: A Fresh Dependency and Integration of Social Media Designing An Artist's Website Drawing Traffic To Your Social Media Pages and Website Cultivating Media Exposure and Email Marketing Alternative Income Sources through Self-Publishing and Licensing Who Buys Art? Online Art Gallery Sales Outlets Selling Via eBay, Etsy and Amazon Marketplaces Consigning and Selling Through Auction Houses Barter Exchanges and Cashless Transactions

Brian Tracy, one of the top professional speakers and sales trainers in the world today, found that his most important breakthrough in selling was the discovery that it is the "Psychology of Selling" that is more important than the techniques and methods of selling. Tracy's classic audio program, The Psychology of Selling, is the best-selling sales training program in history and is now available in expanded and updated book format for the first time. Salespeople will learn: "the inner game of selling" how to eliminate the fear of rejection how to build unshakeable self-confidence Salespeople, says Tracy, must learn to control their thoughts, feelings, and actions to make themselves more effective.

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Each year, 700,000 students from around the world come to the United States and Canada to study. For many, the experience is as challenging as it is exciting. Far from home, they must adapt to a new culture, new university system, and in many cases, a new language. The process can be overwhelming, but as Charles Lipson's Succeeding as an International Student in the United States and Canada assures us, it doesn't have to be. Succeeding is designed to help students navigate the myriad issues they will encounter—from picking a program to landing a campus job. Based on Lipson's work with international students as well as extensive interviews with faculty and advisers, Succeeding includes practical suggestions for learning English, participating in class, and meeting with instructors. In addition it explains the rules of academic honesty as they are understood in U.S. and Canadian universities. Life beyond the classroom is also covered, with handy sections on living on or off campus, obtaining a driver's license, setting up a bank account, and more. The comprehensive glossary addresses both academic terms and phrases heard while shopping or visiting a doctor. There is even a chapter on the academic calendar and holidays in the United States and Canada. Coming to a new country to study should be an exciting venture, not a baffling ordeal. Now, with this trustworthy resource, international students have all the practical information they need to succeed, in and out of the classroom.

The New International Edition of Suzuki Piano School, Volume 2 includes French, German and Spanish translations, new Romantic and 20th-century pieces, as well as a newly recorded CD performed by internationally renowned recording artist Seizo Azuma. Now the book and CD can be purchased together or separately. The contents have changed slightly with minimal reordering of the music. The Mozart Minuet and Bach Musette from the earlier edition were eliminated and replaced with two new 20th-century pieces by Bart k (noted below), and the Bach "Minuet in G Minor" (from J. S. Bach's Notebook for Anna Magdalena Bach) has been moved to Volume 3. Other improvements include a cleaner appearance with less editing and spacious new engravings, as well as more detailed titles that include the keys, sources, composer dates, and catalog numbers. Titles: cossaise (J. N. Hummel) * A Short Story (H. Lichner) * The Happy Farmer, from Album for the Young, Op. 68, No. 10 (R. Schumann) * Minuet in G Major, BWV 822 (J. S. Bach) * Minuet in G Major, from J. S. Bach's Notebook for Anna Magdalena Bach (Anonymous) * Minuet in G Minor, BWV 822 (J. S. Bach) * Cradle Song, Op. 13, No. 2 (C. M. von Weber) * Arietta (W. A. Mozart) * Hungarian Folk Song, from For Children, Sz. 42 (B la Bart k) * Melody, from Album for the Young, Op. 68, No. 1 (R. Schumann) * Minuet in G Major, from J. S. Bach's Notebook for Anna Magdalena Bach (C. Peltzoid) * Sonatina in G Major, Anh. 5 (Moderato, Romance) (L. van Beethoven) * Children at Play, from For Children, Sz. 42 (B la Bart k). The international editions include an updated title page that designates the book as the International Edition.

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